

# Deal Drop Direct - Membership & Referral Guide

Plans, team benefits, referrals, volume pricing, and billing in one place.

Last updated: June 14, 2026

## Monthly vs. yearly

**Monthly:** \$499 billed each month for flexibility.

**Yearly:** \$4,990 billed annually, equal to two months of savings compared with twelve monthly payments.

**Both plans:** member buyer-premium pricing, team volume sharing, and eligible membership features shown in the app.

## 14-day free trial

**Eligibility:** offered to qualifying verified dealers; one trial per dealership unless approved.

**Conversion:** the selected plan starts billing automatically after 14 days unless canceled before trial end.

**During trial:** transaction fees, deposits, and vehicle purchases remain separate.

## Downgrade protection

**Yearly to protected monthly:** eligible yearly members may activate a locked \$415.83 monthly rate.

**Protection:** the rate applies while the subscription remains continuously active and in good standing.

## Team accounts

**Structure:** one primary dealer plus up to four invited members.

**Control:** the primary dealer manages invitations, removals, membership, and billing.

**Shared benefit:** completed purchases aggregate across the team for monthly premium tiers.

## Referral program

**Find your code:** open Referrals from the account dashboard and share your unique link.

**Reward:** three qualified referrals earn one free membership month.

**Qualified referral:** a new legitimate dealership meeting verification and paid-membership conditions. Self-referrals, duplicates, fraud, and refunded accounts do not qualify.

## Volume discounts

**1-4 team purchases/month:** \$99 member premium per vehicle.

**5-9:** \$89 per vehicle.

**10-19:** \$79 per vehicle.

**20+:** \$69 per vehicle.

## Canceling membership

1. Open Membership and use the billing portal or Cancel Renewal.
2. Cancellation normally stops renewal at the end of the paid term.
3. Review the Refund Policy for pro-rated refund eligibility and contact support for exceptional circumstances.

## Billing FAQs

**Does membership cover vehicles?** No. Vehicle price, deposit, buyer premium, and transaction charges are separate.

**What if payment fails?** Update the payment method promptly. Access may pause while payment is unresolved.

**Can teammates change billing?** Only the primary dealer or authorized billing contact may manage it.

**Need help?** Use the Contact page in Deal Drop Direct. Never send card numbers or passwords by email.