

Deal Drop Direct - Bidding & Buying Guide

How verified dealers find vehicles, bid responsibly, and complete a wholesale purchase.

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Browse and evaluate auctions

1. Open Live Auctions and scan active inventory.
2. Review VIN, mileage, condition notes, title status, photos, current bid, Buy Now availability, and countdown.
3. All vehicles are wholesale and sold AS-IS. Perform your own due diligence before committing.

Place a manual bid

1. Open the auction detail page and enter at least the required next bid.
2. Confirm the amount. A valid bid is binding and cannot be withdrawn merely because you changed your mind.
3. Auctions use a two-minute anti-sniping extension when qualifying bids arrive near closing.

Set up auto-bidding

1. Enter your private maximum bid.
2. The system bids only as needed, normally in the auction's \$100 increment, up to your maximum.
3. Competing maximums cascade until a leader is established or maximums are reached. Your maximum stays hidden.

Use Buy Now

1. If offered, select Buy Now and confirm the displayed price and fees.
2. A successful confirmation ends normal bidding and creates a binding purchase obligation.

Use the Watchlist

1. Save vehicles from auction cards or detail pages.
2. Open Watchlist from the dashboard to review saved inventory.
3. Enable notifications for auction changes and closing reminders.

Understand the buyer's premium

Non-member: \$299 per completed vehicle purchase.

Member starting tier: \$99 per vehicle.

Volume tiers: 5-9 monthly team purchases: \$89 each; 10-19: \$79 each; 20 or more: \$69 each.

Winning an auction

1. Review the win notice and payment deadline immediately.
2. Pay the winning amount, buyer premium, and other displayed charges, then arrange pickup.
3. Pickup location details are provided after the win.

\$200 refundable bid deposit

Refunded: when no purchase obligation is created, or after successful completion when not applied to the balance, subject to processing time.

Forfeited or applied: after default, failure to pay or collect, chargeback abuse, or other material breach under the Refund Policy and Terms.

Need help? Use the Contact page in Deal Drop Direct. Never send card numbers or passwords by email.